



Cargo

We are a growing Property and Specialty insurance and reinsurance Lloyd's syndicate and part of IQUW Group. We are developing a new way to combine data, intelligent automation and human expertise to deliver fast decisions and a seamless service for our brokers.

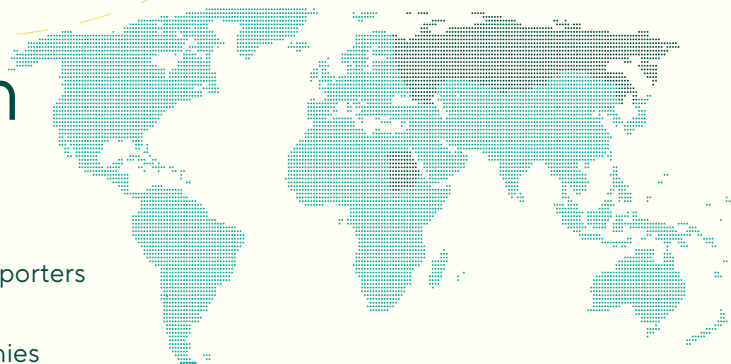
OUR CARGO INSURANCE

By its very nature, cargo is subject to a wide range of risks. Our flexible cover ensures it's protected everywhere and in any event.

LINE SIZE

\$40m

TERRITORIES



APPETITE

- Q Importers and exporters
- Q Manufacturers
- Q Shipping companies
- Q Wholesalers
- Q Retailers

OUR COVER

- Q Cargo in transit
- Q Cargo storage
- Q Primary and excess stock throughout
- Q Project cargo and Delivery Start Up (DSU)
- Q Cargo liability

OUR CARGO TEAM



Phil Furlong
Deputy Active Underwriter,
Head of Marine & Energy
philip.furlong@iquw.com



Scott Heeley
Lead Underwriter
scott.heeley@iquw.com



Johnny Shannon
Underwriter
johnny.shannon@iquw.com



Lauren Wilmot
Underwriter
lauren.wilmot@iquw.com

OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Gavin Williams
Head of Claims
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Rebecca Hill
Senior Claims Handler
rebecca.hill@iquw.com

WHY IQUW?



Rapid response



Initial rating of risk



An alternative view

AA-
Standard and Poor's

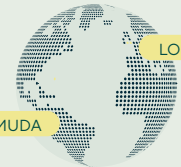
A
AM Best

13
Insurance lines of business

3
Reinsurance lines of business

LLOYD'S

We are a Top 15 Lloyd's Managing Agent



Global reach

Our journey



We acquire Arcus 1856 and launch 11 new lines of business

2020

GWP



We acquire Agora to accelerate growth in Specialty

2021

\$237m



We launch Aviation and Crisis Management products

2022

\$674m

We win Insurance Insider M&A Transaction of the Year

We move into new HQ at 30 Fenchurch Street, London

2023

\$913m

Shortlisted for Insider Honours Carrier of the Year and Insider P&C Honors (Re) Insurer of the Year



IQUW becomes a Top 15 Managing Agency at Lloyd's

Group premium expected to reach \$1.76bn in 2024

2024

\$1.76bn

Our culture

We're fast moving, nimble with an entrepreneurial culture, probably a few words you wouldn't expect to hear from a Lloyd's insurer. We have a flat structure where every employee is **empowered** to make swift decisions and is accountable for their outcome.

Our **inclusive, collaborative** and ambitious team are **driven** to deliver success for our brokers and where necessary provide an alternative view on risks. We are proud of our culture and our ability to underwrite some of the world's specialist risks, protecting our client's enterprises, livelihoods and passions.



Committed to building a better business

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit iquwgroup.com/responsibilities to find out more.

Our diverse and versatile portfolio comprises of 16 Property and Specialty insurance and reinsurance products:

Insurance

Aviation | Cargo | Crisis Management | Cyber | Delegated Authority Property | Direct & Facultative Property | Directors & Officers | Energy | Financial Institutions | Marine & Energy Liability | Political Risk | Political Violence & Terrorism | War

Reinsurance

Property Treaty US | Property Treaty International | Specialty Reinsurance

For regular news, sign up to our newsletter by scanning the QR code below

