



Financial Institutions

We are a growing Property and Specialty insurance and reinsurance Lloyd's syndicate and part of IQW Group. We are developing a new way to combine data, intelligent automation and human expertise to deliver fast decisions and a seamless service for our brokers.

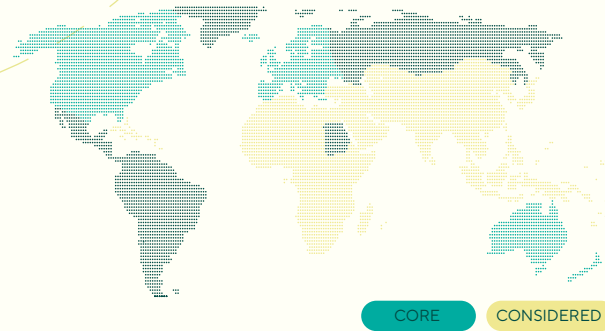
OUR FINANCIAL INSTITUTIONS INSURANCE

The world of money is a magnet for claims. We provide seamless cover for all aspects of professional services across the financial sector.

LINE SIZE

\$10m

TERRITORIES



APPETITE

- Q Banks (commercial, retail, mortgage)
- Q Investment Managers
- Q Hedge Funds
- Q Wealth Management
- Q Stockbrokers
- Q Corporate Advisory

- Q Insurance Companies
- Q Plus a broad range of Miscellaneous Financial Institutions

OUR COVER

- Q Directors and Officers: cover provides defence costs and indemnity in the event of litigation or investigations against individual D&Os and/or the entity
- Q Financial Institutions' Professional Indemnity: protects financial institutions and their employees against claims from third parties

- Q arising from performance of or failure to perform professional services
- Q Bankers Blanket Bond insurance and Financial Institutions Crime: provides first party cover for financial institutions against acts committed by employees and non-employees that cause financial loss

OUR FINANCIAL INSTITUTIONS TEAM



Gary Lill
Head of Professional Lines
gary.lill@iqw.com



Tristram Prior
Lead Underwriter
tristram.prior@iqw.com



Sophinne Aikins-Sancho
Underwriter
sophinne.aikins-sancho@iqw.com



Sam Waltier
Underwriter
sam.waltier@iqw.com



Jack Watson
Underwriter
jack.watson@iqw.com

OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Gavin Williams
Head of Claims
gavin.williams@iqw.com



Tony Kriesel
Head of Professional Lines & Specialty Claims
tony.kriesel@iqw.com



Tilly Milnes
Senior Claims Handler
tilly.milnes@iqw.com

WHY IQW?



Rapid response



Initial rating of risk



An alternative view

AA-
Standard and Poor's

A
AM Best

13
Insurance lines of business

3
Reinsurance lines of business

LLOYD'S

We are a Top 15 Lloyd's Managing Agent



Global reach

Our journey



We acquire Arcus 1856 and launch 11 new lines of business

2020

GWP



We acquire Agora to accelerate growth in Specialty

2021

\$237m



We launch Aviation and Crisis Management products

2022

\$674m

We win Insurance Insider M&A Transaction of the Year

We move into new HQ at 30 Fenchurch Street, London

2023

\$913m

Shortlisted for Insider Honours Carrier of the Year and Insider P&C Honors (Re) Insurer of the Year



IQUW becomes a Top 15 Managing Agency at Lloyd's

Group premium expected to reach \$1.76bn in 2024

2024

\$1.76bn

Our culture

We're fast moving, nimble with an entrepreneurial culture, probably a few words you wouldn't expect to hear from a Lloyd's insurer. We have a flat structure where every employee is **empowered** to make swift decisions and is accountable for their outcome.

Our **inclusive, collaborative** and ambitious team are **driven** to deliver success for our brokers and where necessary provide an alternative view on risks. We are proud of our culture and our ability to underwrite some of the world's specialist risks, protecting our client's enterprises, livelihoods and passions.



Committed to building a better business

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit iquwgroup.com/responsibilities to find out more.

Our diverse and versatile portfolio comprises of 16 Property and Specialty insurance and reinsurance products:

Insurance

Aviation | Cargo | Crisis Management | Cyber | Delegated Authority Property | Direct & Facultative Property | Directors & Officers | Energy | Financial Institutions | Marine & Energy Liability | Political Risk | Political Violence & Terrorism | War

Reinsurance

Property Treaty US | Property Treaty International | Specialty Reinsurance

For regular news, sign up to our newsletter by scanning the QR code below

