



FortiFI - Financial Institutions insurance including Cyber

We are a growing Property and Specialty insurance and reinsurance Lloyd's syndicate and part of IQW Group. We are developing a new way to combine data, intelligent automation and human expertise to deliver fast decisions and a seamless service for our brokers.

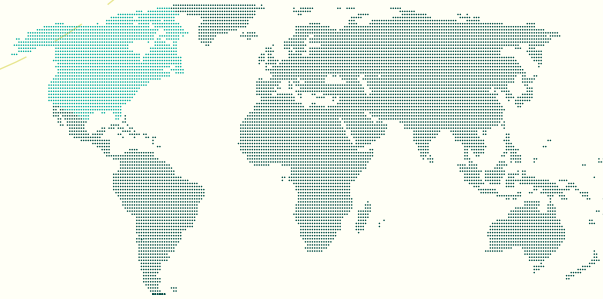
OUR FORTIFI INSURANCE

The world of money is a magnet for claims. We provide seamless cover for all aspects of professional services across the financial sector.

LINE SIZE

\$3m

TERRITORIES



APPETITE

- Q Private small to mid market financial institutions
- Q Non bank commercial lenders (including litigation financing)
- Q Non bank consumer lenders (sub prime, near prime, prime)
- Q Corporate Advisory – M&A and Capital Raising
- Q Registered Investment Advisors (including Robo Advisors)

- Q Financial Technology firms
- Q Non traditional brokerage firms
- Q Debt collectors
- Q Crowd funding platforms
- Q Economic and Government economic advisors

OUR COVER

- Q Management Liability cover with extensions for Reputational, Informal Investigation, and Extradition and Liberty Costs
- Q Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss Mitigation, Rectification, and Informal Investigation Costs
- Q Crime with cover for ERISA, Client Property and Social Engineering
- Q Cyber cover for Data Breaches, Security Failures, Cyber Extortion and Incident Response Costs (BOXX Hackbusters). Extensions for Business Interruption
- Q Employment Liability with an extension for Third Party Discrimination
- Q Fiduciary with an extension for Voluntary Settlement Programs

OUR FINANCIAL INSTITUTIONS TEAM



Gary Lill
Head of Professional Lines
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Tristram Prior
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Sophinne Aikins-Sancho
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Sam Waltier
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Jack Watson
Underwriter
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OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Gavin Williams
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Tony Kriesel
Head of Financial Lines & Specialty Claims
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Tilly Milnes
Senior Claims Handler
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WHY IQW?



Rapid response



Initial rating of risk



An alternative view

AA-
Standard and Poor's

A
AM Best

13
Insurance lines of business

3
Reinsurance lines of business

LLOYD'S

We are a Top 15 Lloyd's Managing Agent



Global reach

Our journey



We acquire Arcus 1856 and launch 11 new lines of business

2020

GWP

AGORA

We acquire Agora to accelerate growth in Specialty

2021

\$237m



Our Bermuda office launches focusing on Reinsurance

2022

\$674m

We launch Aviation and Crisis Management products

We win Insurance Insider M&A Transaction of the Year

We move into new HQ at 30 Fenchurch Street, London

2023

\$913m

Shortlisted for Insider Honours Carrier of the Year and Insider P&C Honors (Re) Insurer of the Year



IQUW becomes a Top 15 Managing Agency at Lloyd's

Group premium expected to reach \$1.76bn in 2024

2024

\$1.76bn

Our culture

We're fast moving, nimble with an entrepreneurial culture, probably a few words you wouldn't expect to hear from a Lloyd's insurer. We have a flat structure where every employee is **empowered** to make swift decisions and is accountable for their outcome.

Our **inclusive, collaborative** and ambitious team are **driven** to deliver success for our brokers and where necessary provide an alternative view on risks. We are proud of our culture and our ability to underwrite some of the world's specialist risks, protecting our client's enterprises, livelihoods and passions.



Committed to building a better business

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit iquwgroup.com/responsibilities to find out more.

Our diverse and versatile portfolio comprises of 16 Property and Specialty insurance and reinsurance products:

Insurance

Aviation | Cargo | Crisis Management | Cyber | Delegated Authority Property | Direct & Facultative Property | Directors & Officers | Energy | Financial Institutions | Marine & Energy Liability | Political Risk | Political Violence & Terrorism | War

Reinsurance

Property Treaty US | Property Treaty International | Specialty Reinsurance

For regular news, sign up to our newsletter by scanning the QR code below

