



# Marine & Energy Liability

We are a growing Property and Specialty insurance and reinsurance Lloyd's syndicate and part of IQW Group. We are developing a new way to combine data, intelligent automation and human expertise to deliver fast decisions and a seamless service for our brokers.

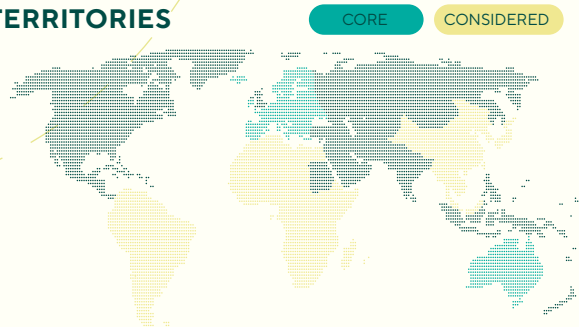
## OUR MARINE & ENERGY LIABILITY INSURANCE

Specialist areas demand specialist experience. Our cover is based on a deep understanding of these legal and liability environments.

### LINE SIZE

**\$40m**

### TERRITORIES



### APPETITE

Marine Liability:

- Q Shipowners and Chartering Companies
- Q Shipyards
- Q Transport & Logistics Operators
- Q Ports & Terminals
- Q Marine Contractors
- Q Offshore Construction Companies
- Q Marine Trades

Energy Liability:

- Q Offshore and onshore Oil & Gas Companies
- Q Offshore and onshore Lease Operators / Non-Operators
- Q Offshore construction
- Q Drilling Contractors
- Q Oilfield Service Contractors

### OUR COVER

Marine Liability:

- Q Legal & contractual liability for third party bodily injury and property damage
- Q Excess P&I and other vessel operating liabilities
- Q Maritime employers liability
- Q Marine general liability
- Q Excess and umbrella liabilities

Energy Liability:

- Q Legal & contractual Liability for third party bodily Injury and property damage
- Q Excess liability for upstream operations
- Q Offshore construction and decommissioning projects
- Q Primary risks for SME operators and artisan contractors
- Q Excess liabilities for oilfield contractors

### OUR MARINE & ENERGY LIABILITY TEAM



**Phil Furlong**  
Deputy Active Underwriter,  
Head of Marine & Energy  
[phillip.furlong@iqw.com](mailto:phillip.furlong@iqw.com)



**Mark McDonach**  
Lead Underwriter  
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**Daisy Thompson**  
Senior Underwriter  
[daisy.thompson@iqw.com](mailto:daisy.thompson@iqw.com)



**Gregor Lockhart-Smith**  
Underwriting Assistant  
[gregor.lockhart-smith@iqw.com](mailto:gregor.lockhart-smith@iqw.com)

### OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



**Gavin Williams**  
Head of Claims  
[gavin.williams@iqw.com](mailto:gavin.williams@iqw.com)



**Rebecca Hill**  
Senior Claims Handler  
[rebecca.hill@iqw.com](mailto:rebecca.hill@iqw.com)

### WHY IQW?



Rapid response



Initial rating of risk



An alternative view

**AA-**  
Standard and Poor's

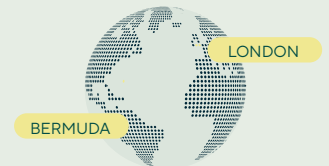
**A**  
AM Best

**13**  
Insurance lines of business

**3**  
Reinsurance lines of business

**LLOYD'S**

We are a Top 15 Lloyd's Managing Agent



Global reach

# Our journey



We acquire Arcus 1856 and launch 11 new lines of business

2020

GWP



We acquire Agora to accelerate growth in Specialty

2021

\$237m



Our Bermuda office launches focusing on Reinsurance

2022

\$674m

We launch Aviation and Crisis Management products

We win Insurance Insider M&A Transaction of the Year

We move into new HQ at 30 Fenchurch Street, London

2023

\$913m

Shortlisted for Insider Honours Carrier of the Year and Insider P&C Honors (Re) Insurer of the Year



IQUW becomes a Top 15 Managing Agency at Lloyd's

Group premium expected to reach \$1.76bn in 2024

2024

\$1.76bn

## Our culture

We're fast moving, nimble with an entrepreneurial culture, probably a few words you wouldn't expect to hear from a Lloyd's insurer. We have a flat structure where every employee is **empowered** to make swift decisions and is accountable for their outcome.

Our **inclusive, collaborative** and ambitious team are **driven** to deliver success for our brokers and where necessary provide an alternative view on risks. We are proud of our culture and our ability to underwrite some of the world's specialist risks, protecting our client's enterprises, livelihoods and passions.



## Committed to building a better business

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit [iquwgroup.com/responsibilities](https://iquwgroup.com/responsibilities) to find out more.

Our diverse and versatile portfolio comprises of 16 Property and Specialty insurance and reinsurance products:

### Insurance

Aviation | Cargo | Crisis Management | Cyber | Delegated Authority Property | Direct & Facultative Property | Directors & Officers | Energy | Financial Institutions | Marine & Energy Liability | Political Risk | Political Violence & Terrorism | War

### Reinsurance

Property Treaty US | Property Treaty International | Specialty Reinsurance

For regular news, sign up to our newsletter by scanning the QR code below

