APPETITE SHEET V3.1



We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

OUR CARGO INSURANCE

By its very nature, cargo is subject to a wide range of risks. Our flexible cover ensures it's protected everywhere and in any event.

LINE SIZE

TERRITORIES



APPETITE

- Q Importers and exporters
- Q Manufacturers
- Q Shipping companies
- Q Wholesalers
- \bigcirc Retailers

OUR COVER

- Q Cargo in transit
- Q Cargo storage
- Q Primary and excess stock throughput
- Q Project cargo and Delay in Start Up
- Q Cargo liability







WHY







Α	+
AM	Best





We are a Top 15 Llovd's Managing Agent



OUR CARGO TEAM



Phil Furlong Deputy Active Underwriter, Head of Marine, Energy & Aviation

phillip.furlong@iquw.com



Scott Heeley Lead Underwriter

scott.heeley@iquw.com



Johnny Shannon Senior Underwriter



Lauren Wilmot Underwriter

lauren.wilmot@iquw.com



Underwriter imogen.southcott@iguw.com



Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Rebecca Hill Senior Claims Handler

rebecca.hill@iquw.com

Our products

Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:



Our journey

ARCUS 1856	AGORA					LLOYD'S				
We acquired Arcus 1856 and launched 11 new lines of business	We acquired Agora to accelerate growth in Specialty	Our Bermuda office launched focusing on Reinsurance	We launched Aviation and Crisis Management products	Insurance Insider M&A	We moved into new HQ at 30 Fenchurch Street, London	We became a Top 15 Managing Agency at Lloyd's	IQUW premium estimated to reach \$1.12bn	We launched 3 new products, Portfolio Solutions, Ports & Terminals and FortiFI	IQUW's Syndicate Business Forecast for 2025 is \$1.34bn	Awarded Gracechurch Outstanding Service Quality Marque
2020	2021		2022		2023		2024		2025	
GWP	\$275m		\$711m		\$925m		\$1.12bn		\$1.34bn	

Our service

We combine data, automation and human expertise to make fast informed decisions so every risk is made seamlessly simple. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

Our impact

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental**, **Social**, and **Governance** considerations into every facet of our business.

Visit **iquwgroup.com** to find out more.