# **Financial Institutions**

LEAD MARKET

We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

## **OUR FINANCIAL INSTITUTIONS INSURANCE**

The world of money is a magnet for claims. We provide seamless cover for all aspects of professional services across the financial sector.

## LINE SIZE





Q Stockbrokers

Q Corporate Advisory

Q Insurance Companies

**Financial Institutions** 

Q Plus a broad range of Miscellaneous

Q Bankers Blanket Bond insurance and

Financial Institutions Crime: provides first

acts committed by employees and non-

employees that cause financial loss

party cover for financial institutions against

CONSIDERED

## Empowered solution driven underwriters

**HOW WE** 

LEAD

Service focused primary

underwriters



Legally qualified claims adjusters

AA-A+ AM Best Standard and Poor's

LLOYD'S

Top 15 Lloyd's Managing Agent





- Q Banks (commercial, retail, mortgage)
- Q Investment Managers
- Q Hedge Funds
- Q Wealth Management

## **OUR COVER**

- Q Directors and Officers: cover provides defence costs and indemnity in the event of litigation or investigations against individual D&Os and/or the entity
- Q Financial Institutions' Professional Indemnity: protects financial institutions and their employees against claims from third parties arising from performance of or failure to perform professional services

#### **OUR FINANCIAL INSTITUTIONS TEAM**



Gary Lill Head of Professional Lines gary.lill@iquw.com





Jack Watson Underwriter







Sophinne Aikins-Sancho Underwriter



Sam Waltier Underwriter

## **OUR COLLABORATIVE APPROACH TO CLAIMS**

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.





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# Our products

Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:



# Our journey

ARCUS 1856	AGORA					LLOYD'S				
We acquired Arcus 1856 and launched 11 new lines of business	We acquired Agora to accelerate growth in Specialty	Our Bermuda office launched focusing on Reinsurance	We launched Aviation and Crisis Management products	Insurance Insider M&A	We moved into new HQ at 30 Fenchurch Street, London	We became a Top 15 Managing Agency at Lloyd's	IQUW premium estimated to reach \$1.12bn	We launched 3 new products, Portfolio Solutions, Ports & Terminals and FortiFI	IQUW's Syndicate Business Forecast for 2025 is \$1.34bn	Awarded Gracechurch Outstanding Service Quality Marque
2020	2021		2022		2023		2024		2025	
GWP	\$275m		\$711m		\$925m		\$1.12bn		\$1.34bn	

# Our service

We combine data, automation and human expertise to make fast informed decisions so every risk is made seamlessly simple. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

# Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

# Our impact

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental**, **Social**, and **Governance** considerations into every facet of our business.

Visit **iquwgroup.com** to find out more.