



FortiF - Financial Institutions insurance including Cyber

We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

OUR FORTIFI INSURANCE

The world of money is a magnet for claims. We provide seamless cover for all aspects of professional services across the financial sector.

LINE SIZE

\$3_m

APPETITE

- Private small to mid market financial institutions
- Q Non bank commercial lenders (including litigation financing)
- Q Non bank consumer lenders (sub prime, near prime, prime)
- Q Corporate Advisory M&A and Capital Raising
- Registered Investment Advisors (including Robo Advisors)

TERRITORIES



- Q Non traditional brokerage firms

Q Financial Technology firms

- Q Debt collectors
- Q Crowd funding platforms
- Q Economic and Government economic advisors

OUR COVER

- Q Management Liability cover with extensions for Reputational, Informal Investigation, and Extradition and Liberty Costs
- Q Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss Mitigation, Rectification, and Informal Investigation Costs
- Crime with cover for ERISA, Client Property and Social Engineering
- Cyber cover for Data Breaches, Security Failures, Cyber Extortion and Incident Response Costs (BOXX Hackbusters). Extensions for Business Interruption
- Employment Liability with an extension for Third Party Discrimination
- Q Fiduciary with an extension for Voluntary Settlement Programs

WHY IQUW?



Rapid respons



Initial rating



An alternative

AA-Standard A+ AM Best

13

3

Insurance lines of business Reinsurance lines of business



We are a Top 15 Lloyd's Managing Agent



Global reach

OUR FINANCIAL INSTITUTIONS TEAM



Gary LillHead of Professional Lines
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Tristram Prior
Lead Underwriter
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Sophinne Aikins-Sancho Underwriter sophinne.aikins-sancho@iquw.com



Sam Waltier Underwriter sam.waltier@iguw.com



Jack Watson Underwriter jack.watson@iquw.com

OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Gavin Williams Head of Claims

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Tony Kriesel Head of Professional Lines & Specialty Claims

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Tilly Milnes Senior Claims Handler

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Our journey

| | ARCUS 1856 | AGORA | | | | | | LLOYD'S | | | |
|-----|---|---|--|---|--------------------------|--|---|---|--|---|---|
| | We acquired Arcus 1856 and launched 11 new lines of business | We acquired Agora to accelerate growth in Specialty | Our Bermuda office launched focusing on Reinsurance | We launched Aviation and Crisis Management products | Insurance Insider M&A | We moved into new HQ at 30 Fenchurch Street, London | Shortlisted for Insider Honours Carrier of the Year and Insider P&C Honors (Re) Insurer of the Year | We became a Top 15 Managing Agency at Lloyd's | IQUW premium expected to reach \$1.14bn | We launched our FortiFI specialist Cyber & FI wording | IQUW's Syndicate Business Forecast (SBF) for 2025 is \$1.34bn |
| | 2020 | 2021 | | 2022 | : | 2023 | | | 2024 | l | 2025 |
| GWP | | \$237m | | \$674m | | \$913m | | | \$1.14bn | | \$1.3/lbn |

Our culture

We're fast moving, nimble with an entrepreneurial culture. Probably a few words you wouldn't expect to hear from a Lloyd's insurer. We have a flat structure where every employee is **empowered** to make swift decisions and is accountable for their outcome.

Our inclusive, collaborative and ambitious team is driven to deliver success for our brokers and where necessary provide an **alternative view** on risks. We are proud of our culture and our ability to underwrite some of the world's specialist risks, protecting our client's enterprises, livelihoods and passions.







Committed to building a better business

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social**, and **Governance** considerations into every facet of our business.

Visit **iquwgroup.com/responsibilities** to find out more.

Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:

Insurance

Aviation | Cargo | Crisis Management | Cyber | Delegated Authority Property | Direct & Facultative Property | Directors & Officers Energy | Financial Institutions | Marine & Energy Liability | Political Risk | Political Violence & Terrorism | War

Reinsurance

Property Treaty US | Property Treaty International | Specialty Reinsurance

