APPETITE SHEET V3.1

# 🛞 Specialty Reinsurance

We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

### **OUR SPECIALTY REINSURANCE**

Our short-tail business underwriting ensures swift, responsive service in a broad range of market segments worldwide.

### LINE SIZE





## APPETITE

- Q We provide brokers and clients with structuring and pricing insights to help with risk challenges
- Q We are committed to long-term client partnerships
- Q We are willing to work with clients to offer bespoke solutions

### **OUR PRODUCTS**

We write a broad portfolio of short tail business focussed predominantly on excess of loss structures, including the following subclasses:

- Q Aviation
- Q Marine

#### Q We focus on supporting successful and high quality businesses throughout the reinsurance cycle

- Q Energy
- Q Cyber
- Q Political Violence
- Q Agriculture
- Q Accident & Health



**WHY** 

IQUW?

Rapid response

Initial rating of risk

An alternative view

A+

AM Best

AA-

Standard



### OUR SPECIALTY REINSURANCE TEAM

#### London



Dan Warburg Head of Reinsurance London dan.warburg@iquw.com



William Waddell-Dudley Lead Underwriter william.waddell-dudley@iquw.com



Gracie Butler Underwriter gracie.butler@iguw.com

Bermuda

Rene Lamer Head of Reinsurance Bermuda rene.lamer@iguw.com



Mel Lopes Assistant Underwriter & Analyst

### OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



**Stuart Bell** Head of Property Claims

stuart.bell@iquw.com

# Our products

Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:



# Our journey

ARCUS 1856	AGORA					LLOYD'S				
We acquired Arcus 1856 and launched 11 new lines of business	We acquired Agora to accelerate growth in Specialty	Our Bermuda office launched focusing on Reinsurance	We launched Aviation and Crisis Management products	Insurance Insider M&A	We moved into new HQ at 30 Fenchurch Street, London	We became a Top 15 Managing Agency at Lloyd's	IQUW premium estimated to reach \$1.12bn	We launched 3 new products, Portfolio Solutions, Ports & Terminals and FortiFI	IQUW's Syndicate Business Forecast for 2025 is \$1.34bn	Awarded Gracechurch Outstanding Service Quality Marque
2020	2021		2022		2023		2024		2025	
GWP	\$275m		\$711m		\$925m		\$1.12bn		\$1.34bn	

# Our service

We combine data, automation and human expertise to make fast informed decisions so every risk is made seamlessly simple. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

# Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

# Our impact

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental**, **Social**, and **Governance** considerations into every facet of our business.

Visit **iquwgroup.com** to find out more.