



We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

OUR FORTFI INSURANCE

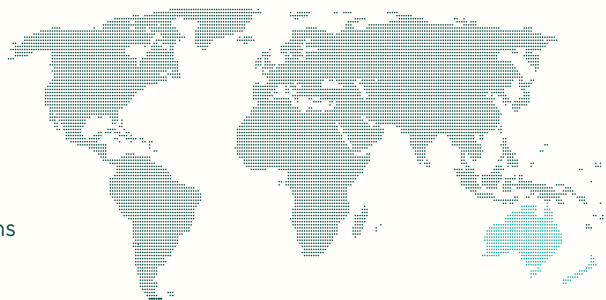
Institutions of all sizes and their D&O's and employees are exposed to complex risks. This single policy is tailored to offer them the protection that they require to address these risks.

LINE SIZE

AUD3m

TERRITORIES

CORE



APPETITE

- Private small to mid-market financial institutions
- Non-bank commercial lenders (including litigation financing)
- Financial technology firms
- Non-bank consumer lenders (sub prime, near prime, prime)
- Stockbrokers
- Corporate Advisory (M&A and capital raising)
- Mortgage funds and mortgage brokers

- Crowd funding / Peer to peer platforms
- Wealth management and investment advisory (including Robo Advisors)
- Insurance companies
- Boutique banks

OUR COVER

- Management Liability cover with extensions for Reputational, Entity Investigation, Extradition and Liberty Costs and Additional Side A Limits
- Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss
- Mitigation and Remediation, Entity Investigation Costs and Statutory Liability
- Cyber cover for Data Breaches, Security
- Failures, Cyber Extortion and Incident Response
- Costs (Wotton & Kearney). Extensions for Business Interruption
- Crime with cover for Client Property and Social Engineering
- Employment Practices Liability with an extension for Third Party Discrimination

OUR FINANCIAL INSTITUTIONS TEAM



Gary Lill
Head of Professional Lines
gary.lill@iqw.com



Tristram Prior
Lead Underwriter
tristram.prior@iqw.com



Sophinne Aikins-Sancho
Underwriter
sophinne.aikins-sancho@iqw.com



Sam Waltier
Underwriter
sam.waltier@iqw.com



Jack Watson
Underwriter
jack.watson@iqw.com

OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Tilly Milnes
Senior Claims Handler
tilly.milnes@iqw.com

HOW WE LEAD



Service focused primary underwriters



Empowered solution driven underwriters



Legally qualified claims adjusters

A+ **AA-**
AM Best Standard and Poor's

LLOYD'S

Top 15 Lloyd's Managing Agent



Our products





Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:

Insurance

Reinsurance

 Aviation	 Crisis Management	 Direct & Facultative Property	 Financial Institutions + FortFI Australia + FortiFI US	 Portfolio Solutions + Specialist Risk + Structured Solutions	 Property Treaty US
 Cargo	 Cyber	 Directors & Officers	 Marine & Energy Liability + Ports & Terminals	 War	 Property Treaty International
 Credit & Political Risk	 Delegated Authority Property	 Energy	 Political Violence & Terrorism + Active Assailant	 Specialty Reinsurance	

Our journey

 ARCUS 1856	 AGORA		 LLOYDS				
We acquired Arcus 1856 and launched 11 new lines of business	We acquired Agora to accelerate growth in Specialty	Our Bermuda office launched focusing on Reinsurance	We launched Aviation and Crisis Management products	We won Insurance Insider M&A Transaction of the Year	We moved into new HQ at 30 Fenchurch Street, London	We became a Top 15 Managing Agency at Lloyd's	IQUW premium estimated to reach \$1.12bn
							We launched 3 new products, Portfolio Solutions, Ports & Terminals and FortiFI
							IQUW's Syndicate Business Forecast for 2025 is \$1.34bn
							Awarded Gracechurch Outstanding Service Quality Marque
2020	2021	2022	2023	2024	2025		
GWP	\$275m	\$711m	\$925m	\$1.12bn	\$1.34bn		

Our service

We combine data, automation and human expertise to make fast informed decisions so every risk is made seamlessly simple. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

Our impact

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit iquwgroup.com to find out more.



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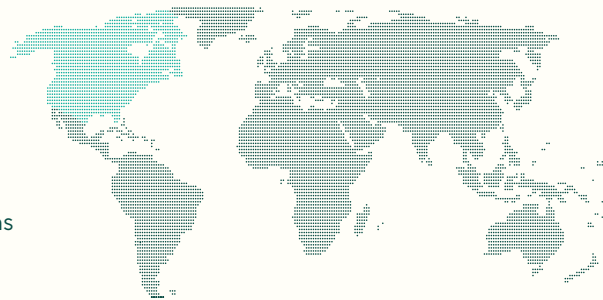
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LINE SIZE

\$5m

TERRITORIES

CORE



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- Q Private small to mid market financial institutions
- Q Non bank commercial lenders (including litigation financing)
- Q Non bank consumer lenders (sub prime, near prime, prime)
- Q Corporate Advisory – M&A and Capital Raising
- Q Registered Investment Advisors (including Robo Advisors)
- Q Financial Technology firm

- Q Non traditional brokerage firms
- Q Debt collectors
- Q Crowd funding platforms
- Q Economic and Government economic advisors

OUR COVER

- Q Management Liability cover with extensions for Reputational, Informal Investigation, and Extradition and Liberty Costs
- Q Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss Mitigation, Rectification, and Informal Investigation Costs
- Q Crime with cover for ERISA, Client Property and Social Engineering
- Q Cyber cover for Data Breaches, Security Failures, Cyber Extortion and Incident Response Costs (BOXX Hackbusters). Extensions for Business Interruption
- Q Employment Practices Liability with an extension for Third Party Discrimination
- Q Fiduciary with an extension for Voluntary Settlement Programs

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Head of Professional Lines

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