



Ports & Terminals

LEAD MARKET



We intelligently underwrite Property and Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

OUR PORTS & TERMINALS INSURANCE

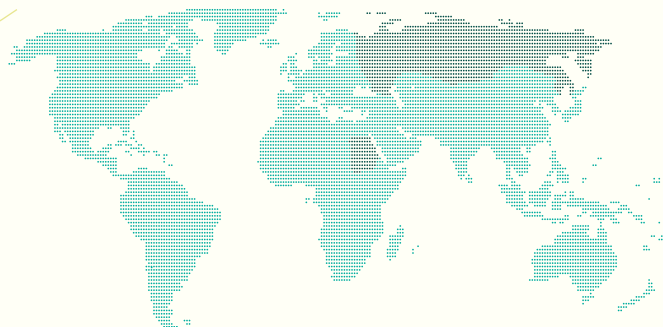
Specialist areas demand specialist experience. Our cover is based on a deep understanding of these legal and liability environments.

LINE SIZE

\$25m

TERRITORIES

WORLDWIDE



APPETITE

- Q Port Authorities
- Q Terminal Operators
- Q Inland Marine Terminals
- Q Marina Operators and associated Marine Trades
- Q Shipyards
- Q Stevedores

OUR COVER

- Q Legal and contractual liability for third party bodily injury and property damage
- Q Physical loss and/or damage to marine property within the confines of the port or terminal
- Q Physical loss and/or damage to owned or leased handling equipment
- Q Business Interruption including port and/or berth blockage

OUR PORTS & TERMINALS TEAM



Mark McDonach
Head of Marine,
Energy & Aviation

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Ali Welchman
Lead Underwriter

ali.welchman@iquw.com

OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Darren Stewart
Head of Marine, Energy
& Aviation Claims

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HOW WE LEAD



Skilled
underwriting
expertise



Renowned
service levels



Specialist claims
team

A+ **AA-**
AM Best Standard
and Poor's

LLOYD'S

Top 10 Lloyd's
Managing Agent



Our products

Our diverse and versatile portfolio comprises of Property and Specialty insurance and reinsurance products:

Insurance



Aviation



Crisis Management



Direct & Facultative
Property



Financial Institutions
+ FortiFI Australia
+ FortiFI US



Portfolio Solutions
+ Specialist Risk
+ Structured Solutions



Cargo



Cyber



Directors & Officers



Marine & Energy
Liability
+ Ports & Terminals



War



Property
Treaty US



Property Treaty
International



Credit &
Political Risk



Delegated Authority
Property



Energy



Political Violence &
Terrorism
+ Active Assailant



Specialty
Reinsurance

Reinsurance

Our journey



AGORA

We acquired Arcus 1856 and launched 11 new lines of business

We acquired Agora to accelerate growth in Specialty

Our Bermuda office launched focusing on Reinsurance



We launched Aviation and Crisis Management products

We won Insurance Insider M&A Transaction of the Year

We moved into new HQ at 30 Fenchurch Street, London

LLOYD'S

We became a Top 15 Managing Agency at Lloyd's

We launched 3 new products, Portfolio Solutions, Ports & Terminals and FortiFI

IQUW's Syndicate Business Forecast for 2025 is \$1.34bn

Awarded Gracechurch Outstanding Service Quality Marque

IQUW Bermuda Rated A- by AM Best

2020

GWP

2021

\$275m

2022

\$711m

2023

\$925m

2024

\$1.12bn

2025

\$1.34bn

Our service

We combine data, automation and human expertise to make fast informed decisions. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

Our impact

We know that everything we do has an impact on the environment, society, and those we work with. That's why we're committed to integrating **Environmental, Social, and Governance** considerations into every facet of our business.

Visit iquwgroup.com to find out more.

IQUW

Intelligent underwriting. Seamless risk.

iquw.com