



We intelligently underwrite Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

### **OUR CARGO INSURANCE**

By its very nature, cargo is subject to a wide range of risks. Our flexible cover ensures it's protected everywhere and in any event.

**LINE SIZE** 

\$40m

### **APPETITE**

- Q Importers and exporters
- Q Manufacturers
- Q Commodity traders
- Q Wholesalers and retailers
- Q Rental equipment

### **TERRITORIES**



# WHY IQUW?



Rapid response



Initial rating



An alternative



# AM Best

### **OUR COVER**

- Q Cargo in transit and storage
- Q Primary and excess stock throughput
- Q Project cargo and Delay in Start Up
- Q Freight and warehousekeepers liability
- Q Contractors plant and equipment
- Q Fine art and general specie



Standard and Poor's



### **OUR CARGO TEAM**



Mark McDonach Head of Energy, Marine and Aviation

mark.mcdonach@iquw.com



Imogen Southcott Underwriter

imogen.southcott@iquw.com



Scott Heeley Lead Underwriter

scott.heeley@iquw.com



**Johnny Shannon**Senior Underwriter

johnny.shannon@iquw.com



Lauren Wilmot

lauren.wilmot@iquw.com

### **OUR COLLABORATIVE APPROACH TO CLAIMS**

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



**Rebecca Hill** Senior Claims Handler

rebecca.hill@iquw.com

# Intelligent underwriting. Seamless risk.

# Our products

Our diverse and versatile portfolio comprises of Specialty insurance and reinsurance products:

### Insurance



Aviation



Crisis Management



Direct & Facultative Property



Financial Institutions + FortiFl Australia + FortiFI US



Portfolio Solutions + Specialist Risk + Structured Solutions



Property Treaty US

Reinsurance



War



**Property Treaty** International





Specialty Reinsurance



Cargo

Credit &

Political Risk



**Delegated Authority** 

Property



**Directors & Officers** 



Energy



Marine & Energy

Liability

+ Ports & Terminals

Political Violence & Terrorism + Active Assailant

Acquired Arcus 1856 and Agora syndicates and launched 11 new lines of business

Bermuda office launches focusing on Reinsurance Aviation and Crisis Management products launched

Winners of Insurance Insider M&A Transaction of the Year

New HQ at 30 Fenchurch Street. London

Portfolio Solutions Ports & **Terminals** and FortiFI products

Gracechurch Outstanding Service **Ouality** Margue

Awarded

IOUW Bermuda Rated A- by AM Best

Starr

IOUW's Syndicate announces acquisition of **Business** IQUW Group Forecast for 2026 is \$1.48bn

2026 \$1.48bn

2020 2021

2022

opens

launched

\$1.12bn

2024

2025

\$1.34bn

## Our service

We combine data, automation and human expertise to make fast informed decisions. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

# Our culture

2023

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us. knowing that together, we win.

# Our impact

We know that everything we do has an impact on the environment, society and those we work with. That's why we're committed to integrating Environmental, Social and Governance considerations into every facet of our business.

Visit iquwgroup.com to find out more.

