

FortiFI Australia

LEAD MARKET



We intelligently underwrite Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

OUR FORTIFI INSURANCE

Institutions of all sizes and their D&Os and employees are exposed to complex risks. This single policy is tailored to offer them the protection that they require to address these risks.

LINE SIZE

AUD5m

APPETITE

- Q Private small to mid-market financial institutions
- Non-bank commercial lenders (including litigation financing)
- Q Financial technology firms
- Q Non-bank consumer lenders (sub prime, near prime, prime)
- Stockbrokers Q
- Corporate Advisory (M&A and capital raising)
- Mortgage funds and mortgage brokers

TERRITORIES



- Crowd funding / Peer to peer platforms
- Wealth management and investment advisory (including Robo Advisors)
- Insurance companies
- Boutique banks

HOW WE LEAD



Service focused primary underwriters



solution driven



Legally qualified claims adjusters



AA-

AM Best Standard and Poor's



OUR COVER

- Management Liability cover with extensions for Reputational, Entity Investigation, Extradition and Liberty Costs and Additional Side A Limits
- Q Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss Mitigation and Remediation, Entity Investigation Costs and Statutory Liability
- Q Cyber cover for Data Breaches, Security Failures, Cyber Extortion and Incident Response Costs (Wotton & Kearney). Extensions for Business Interruption
- Crime with cover for Client Property and Social Engineering
- Employment Practices Liability with an extension for Third Party Discrimination

OUR FINANCIAL INSTITUTIONS TEAM



Gary Lill Head of Professional Lines

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Tristram Prior Lead Underwriter

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Katie Flynn Underwriter

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Sophinne Aikins-Sancho Underwriter



Sam Waltier Underwriter

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OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



Tony Kriesel Head of Professional Lines & Cyber Claims

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LINE SIZE

APPETITE

- Private small to mid market financial institutions
- Non bank commercial lenders (including litigation financing)
- Q Non bank consumer lenders (sub prime, near prime, prime)
- Corporate Advisory M&A and Capital Raising
- Registered Investment Advisors (including Robo Advisors)
- Financial technology firms

TERRITORIES



- Non traditional brokerage firms
- Q
- Crowd funding platforms
- Economic and Government economic advisors

- Debt collectors

OUR COVER

- Management Liability cover with extensions for Reputational, Informal Investigation, and Extradition and Liberty Costs
- Q Professional Liability cover including Technology Products Failure and Lenders Liability with securitization cover. Extensions for Loss Mitigation, Rectification, and Informal Investigation Costs
- Crime with cover for ERISA, Client Property and Social Engineering
- Cyber cover for Data Breaches, Security Failures, Cyber Extortion and Incident Response Costs (BOXX Hackbusters). Extensions for **Business Interruption**
- Q Employment Practices Liability with an extension for Third Party Discrimination
- Fiduciary with an extension for Voluntary Settlement Programs

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Tony Kriesel Head of Professional Lines & Cyber Claims

Intelligent underwriting. Seamless risk.

Our products

Our diverse and versatile portfolio comprises of Specialty insurance and reinsurance products:

Insurance



Aviation

Cargo



Crisis Management



Direct & Facultative Property



Financial Institutions + FortiFl Australia + FortiFI US



Portfolio Solutions + Specialist Risk + Structured Solutions



Reinsurance

Property Treaty US





War



Property Treaty International



Specialty

Credit & Political Risk



Delegated Authority Property



Directors & Officers

Energy



Marine & Energy

Liability

+ Ports & Terminals

Political Violence & Terrorism + Active Assailant

Reinsurance

Acquired Arcus 1856 and Agora syndicates and launched 11 new lines of business

Bermuda office launches focusing on Reinsurance

Aviation and Crisis Management products launched

Winners of Insurance Insider M&A Transaction of the Year

New HQ at 30 Fenchurch Street. London

Portfolio Solutions products launched

Gracechurch Outstanding Service **Ouality** Margue

IOUW Bermuda Rated A- by AM Best

Starr announces acquisition of

Syndicate Business Forecast for 2026 is \$1.48bn

IOUW's

2020

2021

2022

opens

Terminals and FortiFI

2024

\$1.12bn

Awarded

IQUW Group

\$1.34bn

2025

2026 \$1.48bn

Our service

We combine data, automation and human expertise to make fast informed decisions. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

Our culture

2023

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us. knowing that together, we win.

Our impact

We know that everything we do has an impact on the environment, society and those we work with. That's why we're committed to integrating Environmental, Social and Governance considerations into every facet of our business.

Visit iquwgroup.com to find out more.

