



# Ports & Terminals

LEAD MARKET



We intelligently underwrite Specialty insurance and reinsurance risks, combining data, intelligent automation and human expertise to make fast, informed decisions, so every risk is made seamlessly simple.

## OUR PORTS & TERMINALS INSURANCE

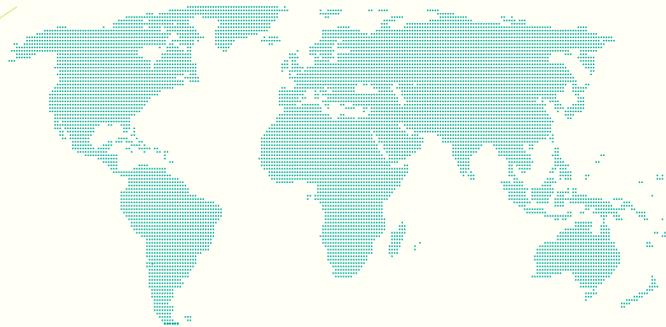
Specialist areas demand specialist experience. Our cover is based on a deep understanding of these legal and liability environments.

### LINE SIZE

\$25m

### TERRITORIES

WORLDWIDE\*



\*excluding sanctioned territories

### APPETITE

- Q Port Authorities
- Q Terminal Operators
- Q Inland Marine Terminals
- Q Marina Operators and associated Marine Trades
- Q Shipyards
- Q Stevedores

### OUR COVER

- Q Legal and contractual liability for third party bodily injury and property damage
- Q Physical loss and/or damage to marine property within the confines of the port or terminal
- Q Physical loss and/or damage to owned or leased handling equipment
- Q Business Interruption including port and/or berth blockage

### OUR PORTS & TERMINALS TEAM



**Mark McDonach**  
Head of Energy,  
Marine and Aviation

[mark.mcdonach@iquw.com](mailto:mark.mcdonach@iquw.com)



**Ali Welchman**  
Lead Underwriter

[ali.welchman@iquw.com](mailto:ali.welchman@iquw.com)

### OUR COLLABORATIVE APPROACH TO CLAIMS

Through close collaboration, our claims team provides valuable technical, data and analytical insights to our underwriting teams. We spend time with our brokers and clients to deeply understand their risks and provide valuable insights to ensure we help to deliver entirely appropriate coverage.



**Darren Stewart**  
Head of Marine, Energy  
& Aviation Claims

[darren.stewart@iquw.com](mailto:darren.stewart@iquw.com)

### HOW WE LEAD



Skilled underwriting expertise



Renowned service levels



Specialist claims team

A+

AM Best

AA-

Standard and Poor's



# Intelligent underwriting. Seamless risk.

## Our products

Our diverse and versatile portfolio comprises of Specialty insurance and reinsurance products:

### Insurance

### Reinsurance



Aviation



Crisis Management



Direct & Facultative Property



Financial Institutions  
+ FortiFI Australia  
+ FortiFI US



Portfolio Solutions  
+ Specialist Risk  
+ Structured Solutions



Property Treaty US



Cargo



Cyber



Directors & Officers



Marine & Energy Liability  
+ Ports & Terminals



War



Property Treaty International



Credit & Political Risk



Delegated Authority Property



Energy



Political Violence & Terrorism  
+ Active Assailant



Specialty Reinsurance

## Our journey



## Our service

We combine data, automation and human expertise to make fast informed decisions. We provide a seamless service by giving a rapid response, an initial assessment of risk and an alternative view to help turn a maybe into a yes.

## Our culture

At IQUW Group, we empower everyone to make bold, impactful decisions. Driven by excellence and innovation, we strive for success and value diverse ideas. Collaboration fuels us, knowing that together, we win.

## Our impact

We know that everything we do has an impact on the environment, society and those we work with. That's why we're committed to integrating Environmental, Social and Governance considerations into every facet of our business.

Visit [iquwgroup.com](https://iquwgroup.com) to find out more.